
Scott Robinson

Kentucky

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Candidate Name: Scott Robinson

State of Residence Kentucky

Provide a short bio (250 words or less) to be used in election materials or introductions.

Scott B. Robinson, 61, is a seasoned leader whose strategic vision and financial expertise have driven remarkable success in investment management and real estate. As the former President and CEO of Gateway Capital Group, LLC, a prominent San Diego-based investment firm specializing in retail real estate and marketable securities, Mr. Robinson guided clients and partners through complex financial decisions with a focus on capital allocation, risk management, and tax efficiency. His leadership fueled Gateway's significant growth, overseeing a dynamic portfolio of acquisitions, divestitures, and capital markets transactions. During his tenure as President and CEO of Gateway Capital Group, LLC, Mr. Robinson orchestrated nearly \$1 billion in sophisticated transactions, including refinancings, restructurings, and distressed asset turnarounds, while overseeing the management of approximately 1 million square feet of retail real estate. His strategic leadership consistently delivered strong returns, transforming underperforming assets into profitable ventures. Mr. Robinson adeptly managed governance, compliance, and regulatory matters, ensuring operational excellence in a complex financial landscape. His expertise in resolving high-stakes litigation and distressed loan workouts was honed through a 12-year legal battle against a \$10 billion market-cap creditor of a failed bank, where his tenacity and strategic acumen secured a decisive victory, underscoring his reputation as a formidable expert in managing and winning complex litigation matters. This unparalleled ability to navigate financial and legal challenges cemented Mr. Robinson's standing as a trusted advisor and results-driven strategist, renowned for his sharp financial acumen and disciplined investment approach. Prior to founding Gateway in 2000, Mr. Robinson built a distinguished 14-year career in real estate development and construction as the founder of Robinson Pacific, a leading firm renowned for its transformative projects. Robinson Pacific played a pivotal role in restaurant development, notably developing the early concept for P.F. Chang's China Bistro, which launched

in 1993 in Scottsdale, Arizona, and grew into a global powerhouse with over 300 locations across 19 states and multiple countries, generating over \$620 million in annual revenue by 2023. The firm also contributed to the expansion of Ruth's Chris Steak House, a premier fine-dining chain, enhancing its presence in key markets. Beyond restaurants, Robinson Pacific delivered high-profile government and Navy projects, as well as prestigious commercial and institutional buildings throughout San Diego, earning a reputation for excellence in revitalizing troubled properties and executing complex, highstakes developments. These endeavors established Mr. Robinson as a respected industry leader with unmatched expertise in transforming challenges into opportunities. Mr. Robinson is also a recognized expert in marketable securities, with deep proficiency in capital markets, risk management, hedging strategies, and market timing. His ability to anticipate market trends and implement disciplined investment strategies has consistently delivered strong performance, making him a sought-after advisor for institutional and high-net-worth investors.

Mr. Robinson's career began in an unexpected field: the world of American Saddlebred horses. Mentored by his grandfather, Bob Bradley, who operated California's largest horse training facility, Mr. Robinson began training horses at age 14 and achieved early success as an equitation champion. His victories at the World's Championship Horse Show, including wins in both the 3-gaited and 5-gaited Amateur Gentlemen's divisions in a single year, reflect his dedication and skill. As a trainer and breeder, he guided several horses, bred, broke, and raised by him, to top ribbons at the same prestigious championship. Mr. Robinson's unique perspective, having excelled as both a trainer and a client, informs his ability to build strong relationships and understand diverse stakeholder needs. He remains an active contributor to the Saddlebred community, serving on ASHBA committees and promoting the industry's growth.

Mr. Robinson's dedication to community leadership shines through his transformative service on the Board of the Rancho Santa Fe Community Foundation (RSFF), where he rose to the position of Treasurer. When he joined the Board, RSFF managed \$2 million in assets; through his strategic leadership and influential network, Mr. Robinson was a driving force in expanding that to \$30 million by the time he termed off, with a landmark \$20 million donation he secured serving as a cornerstone of this growth. His financial acumen strengthened RSFF's mission to connect donors with critical regional and global needs, significantly enhancing its impact in San Diego and beyond. Additionally, Mr. Robinson served on the Board of the San Diego Humane Society, where he spearheaded the strategic merger with San Diego Animal Control. His leadership drove the development of a state-of-the-art joint facility, elevating animal welfare services and establishing a model for collaborative nonprofit impact in the region. These achievements highlight Mr. Robinson's ability to deliver transformative results through strategic philanthropy and organizational leadership.

With a proven track record of leadership, innovation, and results across finance, real estate, and community service, Scott B. Robinson combines strategic insight with practical expertise. His ability to navigate complexity and deliver value makes him an invaluable partner for any enterprise seeking sustained success.

Professional Experience (check all that apply)

Finance/Accounting

Legal/Law

Business Owner

Construction

Operations/Project Management

Consulting/Advisory Services

Number of years in the American Saddlebred industry:

60

How I participate in the American Saddlebred industry (check all that apply)

Owner

Trainer

Exhibitor

Equine Memberships

Breeder

Committees/Councils/Volunteer (including local charter clubs, horse shows, etc.)

My greatest contributions to the American Saddlebred industry include (please list up to three statements):

Together with my personal contributions it is important to note the contributions that my family has made over a very long period of time. My grandfather, Bob Bradley, virtually started the Saddlebred industry in San Diego, California over eighty years ago, and created one of the largest operations in the country which included all breeds. I grew up in this environment, becoming a top equitation rider and then working horses professionally at a very young age. After his passing I continued to run the business for some years, and funded my college education through buying and selling horses. Ultimately, I decided to pursue a different career path in the investment industry with a focus in finance, real estate, and marketable securities.

Additionally, my daughter has made a career in the industry contributing greatly to the development of our youth participants. I personally have been a trainer, an exhibitor/customer and then a 'professional amateur' breeding, training and showing my own horses. It would be my hope to continue our family tradition by making whatever contributions I can to ASHBA and the industry at large.

I want to be on the ASHBA Board of Directors because?

I want to give back to the community that has been so wonderful to both me and my family. Indeed, and like many of us, some of the best times of my life are centered around horses and horse shows. With my deep knowledge of both business in general and the Saddlebred industry, I am in a unique position to make contributions that can have lasting impact and ensure our breed is sustained and enters a new era of prosperity and growth.

What I would like to accomplish most for the breed is:

I would like to create a new sense of unity within our industry. The recent divisions and disagreements simply cannot stand. We need to find ways to bring everyone together and push the industry forward for exhibitors, trainers, and breeders alike. This will require leadership and novel ideas. Because of my extensive business background, I can contribute toward creating new positive outcomes in a meaningful way, and hopefully usher in a new generation of participants who have the tools and resources they need to make the breed grow and prosper.

Remy ASHBA Submitted Photo.jpg

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I certify that the above information is correct and I understand the information I entered on this form will be unedited and shared with the ASHBA membership. In addition, I am willing to be included in the election process for the Board of Directors and I am willing to serve as a Director if elected.

SBR Headshot.png

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